



**Down Syndrome Association of Wisconsin, Inc.**  
Board of Directors Meeting Agenda  
Tuesday, October 11, 2011

**NOTE: The Board meeting will be held starting at 7:30 p.m. in Room 455 A in the Children's Corporate Center of Children's Hospital**

- I. Awareness Walk Update and Walk Committee Discussion – Ron and Ellen (10 min)
- II. Secretary's Report – Marita (5 min)
- III. Office Report—Ron (5 min)
- IV. Review of Draft Year-End Letter – Tom (10 min)
- V. Review of By-Laws – Tom (10 min)
- VI. Discussion of Partnerships with Other Organizations – Tom (10 min)
- VII. Strategic Retreat/Chapter Retreat Planning – Tom (10 min)
- VIII. Fiscal Year 2012 Budget Planning Discussion – Ron and Nicole (30 min)



**Board of Directors Meeting Agenda  
(Detail with Documents to Review)**

- I. Awareness Walk Update and Walk Committee Discussion – Ron and Ellen (10 min)
  
- II. Secretary’s Report – Marita (5 min)
  - a. Approval of April, June and July 2010 Meeting Minutes
  - b. Approval of September 2011 Meeting Minutes
  - c. Approval of Annual Meeting Minutes
  - d. Record of Actions Taken Between Meetings
  
- III. Office Report – Ron (5 min)
  - a. Office Report
  
- IV. Review of Draft Year-End Letter – Tom (10 min)
  
- V. Review of By-Laws – Tom (10 min)
  - a. Proposed revisions to by-laws.
  
- VI. Discussion of Partnerships with Other Organizations – Tom (10 min)
  
- VII. Strategic Retreat/Chapter Retreat Planning – Tom (10 min)
  
- VIII. Fiscal Year 2012 Budget Planning Discussion – Ron and Nicole (30 min)
  - a. Budget vs. Actual 2011 Short-Year (6 months)
  
  - b. Balance Sheet
  
  - c. P&L Statement



**Down Syndrome Association of Wisconsin, Inc.**  
**Board of Directors Meeting Agenda**

Date: April 13, 2010

Attendance: Tom O'Day

Brian Perhach

Nicole Cook

Bea Gerbitz

Ron Malloy

- I. Office Report from Ron. Ron discussed the value of the Down Syndrome Affiliates in Action conference. Ron discussed cooperation with MADSS regarding their First Response Initiative. Database management progressing with Walk and Golf Outing. Discussed housing, self-advocates.

Ron requests for authorization not to exceed routine expenses for golf outing, walk and Lose the Training Wheels moved by T.O'Day, second by B.Gerbitz. Passes unanimously.

- II. Review of contract with zoo for Walk. T.O'Day moves to approve, B.Perhach second. Passes unanimously.
- III. Ron discussed the July 3 event for past Board members and Walk fundraisers. N.Cook moves to fund the event at Ron's requested amount. B.Gerbitz seconds. Passes unanimously.
- IV. Ron discussed his proposal for a Primary Caregiver Death Cruise. Extensive discussion about the proposed event, targeted audience, staff resources needed. Ron will reevaluate given considerations from Board and come back with proposal, if appropriate.
- V. Ron proposed outline of Annual Report and discussed samples that will serve as potential templates.
- VI. Motion to adjourn meeting passes unanimously.



**Down Syndrome Association of Wisconsin, Inc.**  
**Board of Directors Meeting Agenda**

Date: June 8, 2010

Attendance: Tom O'Day  
Brian Perhach  
Nicole Cook  
Ron Malloy

Motion to Open Meeting: TOD second BDP

- I. Office Report from Ron on Brewer's Wives Fundraiser, Marian Center Lease, Chapter Planning Update, Annual Report Update, July 3 Former Board Member Update
- II. Financial Report from Nicole and Discussion of Proposed 2010 – 2011 Operating Budget
- III. Motion to Authorize Ron to offer Angie Fech an additional 10 hours per week for 15 weeks (June-September) to be dedicated toward fund raising towards the golf and walk events. Motion by BDP second by Tom. Motion passes.
- IV. Motion to authorize sponsor of Dads group first 4 events
- V. Motion to close meeting TOD second NC. Motion passes



**Down Syndrome Association of Wisconsin, Inc.**  
**Board of Directors Meeting Agenda**

Date: July 12, 2010

Attendance: Tom O'Day

Brian Perhach

Nicole Cook

Pete Loeffel

Ron Malloy

- I. Office Report from Ron. Discussion regarding the Philanthropy Committee and the need to engage past Board members as well as sync the Philanthropy efforts with the recruiting efforts for Board members and committee leaders. Ron sought guidance regarding a request for a grant from an individual seeking to utilize experimental services that have not been proven as effective. Discussion regarding topic.
- II. Ron explained the need for a volunteer coordinator to get the organization through the Awareness Walk. Tom moved \$4,000 to hire a short-term contractor to act as Volunteer Coordinator. Pete seconds. Passes unanimously.
- III. Financial Report from Nicole. Nicole is setting up time to get together with the accountant. Discussion regarding the need for calendars. General consensus not to do the calendars again.
- IV. Discussion regarding proposed 2010-2011 operating budget. Nicole said the fund balance available to DSAW (not including chapters) is around \$210,000. There is \$186,000 in savings and about \$29,000 in checking. That represents about six months of operating costs for the organization. Nicole moves to approve the budget as presented. Pete seconds. Approved unanimously.
- V. Discussion regarding chapters. Tom moves to spend \$500 to hire an attorney specializing in non-profit law to review the draft chapter bylaws and articles. Nicole indicates need to have process in place for incremental and direct financing of DSAW efforts for chapters. Nicole seconds. Passed unanimously. Tom moves to spend \$2,500 to form 3 501(c)(3) organizations for chapters. Nicole seconds. Passed unanimously.
- VI. Discussion regarding recruitment packet. Tom explains that we can purchase a form recruitment packet similar to one the board has reviewed for \$250. Nicole moves \$250 to purchase the form packet. Pete seconds. Approved unanimously.
- VII. Motion to adjourn meeting by Tom second by Nicole. Motion passes.



**Down Syndrome Association of Wisconsin, Inc.**  
**Board of Directors Meeting Agenda**

Date: September 12, 2011

Attendance: Tom O'Day

Brian Perhach

Marita Stannis

Mike Bare

Pete Loeffel

Ron Malloy

NOTE: THE PACKET OF MATERIALS HANDED OUT IN ADVANCE OF THE BOARD MEETING IS ATTACHED TO THESE MINUTES

- I. A CLOSED SESSION regarding personnel matters was held by the Board.
- II. Secretary's Report. P. Loeffel moved to accept the meeting minutes from August 2011 as revised, B. Perhach seconded. Passed unanimously. T.O'Day moved to approve the Record of Actions Taken Between Meetings document. M. Bare seconded. Passed unanimously.
- III. Ron provided an update on the Golf Outing. The goal was to raise \$27,000 and we raised approximately \$22,500. The budget called for a profit of approximately \$10,000; actual profit was approximately \$12,000. This profit is approximately \$5,000 less than the prior year. The Board discussed the current status of the Bluemound Country Club event and, after considering the current level of interest, gave Ron authority to talk to other Golf Committee members and, if necessary, cancel or postpone the event if Bluemound Country Club is amenable to the idea.
- IV. Ron reported that we are about \$9,000 ahead of last year's pace for fundraising for the Awareness Walk. All volunteers are lined up. Ron and Ellen are attending the Walk in the Fox Cities; Marita and Tom may be able to attend the Walk in Sheboygan Area.
- V. Discussion regarding Ron's expertise in the employment area, the application for a SPARKS grant and the grant request that was sent to MillerCoors for the Employment Connect program. The Board considered and appreciates Ron's note about potential conflicts of interest, but the Board concluded there was no potential conflict of interest present if Ron applies for the SPARKS grant.
- VI. Ron presented the office report. Ron will generalize the summaries of the Roadmap Snapshots and make future participants aware that their information may be used to highlight the successes of DSAW.



- VII. Board reviewed the proposed revisions to the by-laws. Tom is to look at potential risks associated with the indemnification provisions as currently in the by-laws and as proposed.
- VIII. Board considered the fact that Mary Pearson had to resign from the Board because she moved away from Wisconsin for personal reasons. T. O'Day moved to elect Marita Stannis to fill the term of Mary Pearson. P. Loeffel seconded. Passed unanimously. Marita Stannis' term will be filled at the Annual Meeting.
- IX. Motion to adjourn meeting by T. O'Day second by P. Loeffel. Motion passes.



**Down Syndrome Association of Wisconsin, Inc.**  
**Board of Directors Meeting Agenda**

Date: September 26, 2011

Attendance: Tom O'Day

Brian Perhach

Marita Stannis

Mike Bare

Pete Loeffel

Nicole Cook

Ron Malloy

Kevin Stannis (guest)

NOTE: THE PACKET OF MATERIALS HANDED OUT IN ADVANCE OF THE BOARD MEETING IS ATTACHED TO THESE MINUTES

- I. Tom presented his one-year report on the activities of DSAW that was outlined in the Board packet. Nicole mentioned the need to trumpet the successes of DSAW to the members as well as the general public.
- II. Nicole commented on the current state of DSAW's finances. The budget for fiscal year 2012 (now 1-2-12 – 12-31-12) will be discussed at the regular October meeting.
- III. Board discussed changing the annual dues for membership in the organization. Kevin Stannis asked how DSAW tracks members; Ron explained the Giftworks database system and how DSAW uses that system. Board decided not to increase or otherwise change the annual dues.
- IV. The Board discussed the proposed revisions to the by-laws that were presented at the regular September Board meeting on September 12, 2011. Discussion about the provision regarding an annual audit. The Board determined there was a need to check if there is any federal or state requirement that the organization perform an annual audit. Nicole will reach out to the accountants to get a sense from them if an audit is required every year. Ron mentioned that he has a letter from Ritz Holman on audit triggers that he will send out. Ron will also check with Dawn Nuoffer regarding her understanding of granting organizations' requests for an annual audit. The Board decided to revisit the proposed revisions to the by-laws at the October meeting.
- V. The Board considered elections to the Director seats currently held by Mike Bare and the seat formerly held by Marita Stannis. T. O'Day moved to elect Mike Bare to a full three-year term. N. Cook seconded. Passed unanimously. Tom mentioned that there were a number of people he was recruiting to serve on the Board and that the recruitment process will continue for both Board members and committee members.



VI. The Board considered Tom's proposal to withdraw and regrant authority for the executive director to spend up to \$1,500. The proposal reads:

DSAW RESOLUTION

Adopted: \_\_\_\_\_

Pursuant to Article X of the Down Syndrome Association of Wisconsin by-laws, Ronald Malloy, Executive Director, is hereby authorized, on the Corporation's behalf, to sign checks, drafts, or other orders for the payment of money for any recurring fiscal needs, including but not limited to office rent, monthly bills and costs of mailings.

In addition, Ronald Malloy is hereby authorized to sign checks, drafts or other orders for the payment of any non-recurring fiscal need in an amount not to exceed \$1,500, provided that he attains oral or written authorization from two of either the President, Vice President or Treasurer in advance.

This resolution may be withdrawn at any time, with or without notice to Ronald Malloy, by the President, Treasurer or Board. This resolution shall automatically expire and the powers hereunder shall terminate immediately upon the end, for whatever reason, of Ronald Malloy's employment as Executive Director of the Corporation.

All previous authorization under Article X of the by-laws is hereby rescinded, including but not limited to the authority granted in a resolution passed by the Board on May 13, 2008 and November 8, 2010.

This resolution shall not be effective unless passed by a majority of the Board or as otherwise required under the by-laws.

Discussion regarding the scope of this grant of authority, and how it would apply to chapter expenditures. T. O'Day moved to approve. M. Bare seconded. Passed unanimously.

VII. Motion to adjourn meeting by T. O'Day second by M. Stannis. Motion passes.

**Board of Directors  
Record of Action Taken Between Meetings**

**Action Taken by the Board of Directors Between September 12, 2011 and October 11, 2011**

**(OTHER THAN AT THE ANNUAL MEETING ON SEPTEMBER 26, 2011)**

**DSAW Board of Directors Meeting: October 11, 2011**

**Per Article 6, section 6 of the By-Laws:**

Action by Directors Without a Meeting. Any action required or permitted of the Board or of any committee thereof may be taken without a meeting, if written consent is signed by all Directors on the Board or committee, as the case may be, and is filed with the minutes of the proceedings of the Board or committee.

**NO VOTES TAKEN OUTSIDE OF BOARD MEETINGS THIS  
MONTH**

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October 11, 2011 DSAW Office Report, submitted by Ron Malloy

## **September Program Events and Outreach**

### **Events & Outreach**

- None in September

### **Upcoming Events**

- 10-8-2011 Buy Seasons Work Experience – Fundraiser, Pack Halloween Costumes, (13 registered as of 10-7-2011 )
- 10-15-2011 Buy Seasons Work Experience - Fundraiser , Pack Halloween Costumes, (13 registered as of 10-7-2011 )
- 10-22-2011 Halloween Dance (25 registered as of 10-7-2011)
- 11-3-2011 DADs Speech Therapy Educational Topic
- 12-3-2011 Holiday Party (200 registered as of 10-7-2011)

### **Upcoming Outreach**

- 10-20-2011, GREATER MILWAUKEE MEDICAL ASSISTANTS (GMMA) Down Syndrome Awareness Presentation
- 11-5-2011, Mental Health and Wellness in conjunction with the Down syndrome Clinic
- Discussions with New Berlin Schools for a series of Peer Sensitivity Training Sessions
- Discussions with Waukesha Schools for a series of Peer Sensitivity Training Sessions (Spanish Language)

### **Grants – Submitted**

- Multiple Walk Related Matching Grants Submitted

### **Grants – Received**

- We received notice we were awarded a CVS grant for the walk. The amount is expected to be between \$1,000 and \$3,000

### **Walk**

- \$106,300 collected and deposited for the 2011 Walk. \$1,300 appears in previous fiscal year deposits. Estimated 1,500 attended the walk. Additional funds including matching grants are expected to be received in the next two months. Two inches of rain fell between registration and tear down. A special thank you to everyone who volunteered or attended the walk.

## **Other**

### **Grants – Milwaukee**

- (1) \$170 grants was paid out in August by the Fox Cities for a member to attend the NDSC Conference.

### **Purchase of Office Copier**

- The sharp copier was ordered, arrived and staff was trained.

### **Chapters**

- All Chapter walks (with the exception of the Chippewa Valley) were attended this year by staff or board members. Chippewa Valley is projected to have numbers slightly below last year's numbers. Green Bay, Sheboygan and Fox Cities all saw attendance and fundraising results 20% above last year's numbers. A special thanks to all Chapters for their hard work.

### **Roadmap Sessions**

- A surge in IEP related roadmap sessions occurred in September. The September surge is typical and a result of staff changes occurring when the new school year starts (especially with school transitions such as elementary school into middle school).

### **Employment Connect**

- Alexis Malloy and Andrew Gerbitz are participating in the BPDD bring your Legislator to work outreach. Great Midwest Bank Radio advertisements highlight they helped a DSAW Member open a bank account for her business and the radio advertisement drives listeners to DSAW's website. DSAW was invited to talk about our employment initiative on Channel 4's morning show.

**BYLAWS  
OF  
DOWN SYNDROME ASSOCIATION OF WISCONSIN, INC.**

**ARTICLE I  
NAME**

The name of the Corporation shall be DOWN SYNDROME ASSOCIATION OF WISCONSIN, INC.

**ARTICLE II  
PURPOSES AND POWERS**

2.1 Purpose. The purpose of the Corporation shall be to provide individuals with Down syndrome and their families the opportunity to achieve their full potential; to encourage and support their full participation in community life; to promote positive awareness of Down syndrome; to advocate on behalf of individuals and families with Down syndrome; and to facilitate positive self esteem in individuals with Down syndrome.

2.2 Powers. The Corporation shall enjoy all powers allowed to nonprofit corporations by Chapter 181 of the Wisconsin Statutes and the United States Internal Revenue Code except as may otherwise be provided by the Articles of Incorporation or these Bylaws.

2.3 Limitations. No part of the net earnings of the Corporation shall inure to the benefit of or be distributable to its directors, officers, or other private persons, except that the Corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments in furtherance of the purposes set forth herein.

**ARTICLE III  
OFFICES**

3.1 Registered Office and Agent. The address of the current registered office of Corporation is ~~9401 West Beloit Road, Milwaukee~~ 3211 South Lake Drive, Suite 113, St. Francis, Wisconsin 53227, 53235, and the name of the registered agent at this address is ~~Angie Feen~~ Ronald Malloy. Either may be changed as provided by law, and the bylaws shall be deemed to be amended accordingly.

3.2 Other Offices. The Corporation may have offices at such place or places as the Board of Directors may from time to time appoint or the business of the Corporation may require or make desirable.

**ARTICLE IV  
DIRECTORS**

4.1 General Powers. The Board of Directors, hereinafter referred to as the Board, shall have the authority to control and manage the affairs and property of the Corporation, to adopt rules and regulations governing the action of the Board, staff, and volunteers. The Board shall have authority to engage such employees, consultants, contractors, etc. as it may deem

necessary and proper to carry out the purposes of the Corporation. In addition to the powers and authority by these Bylaws expressly conferred upon it, the Board may exercise all powers of the Corporation and do all such lawful acts and things as are not prohibited by law, by the Articles of Incorporation or by these Bylaws.

4.2 Number of Directors. The Board shall consist of no less than three (3) Directors, with such maximum of Directors as may be established from time to time by a two-thirds vote of the Board.

4.3 Election and Term of Office. New Directors shall be nominated and elected at the ~~September Board~~annual meeting by majority vote of the Board to serve for 3 year terms, or until their successors are elected. The ~~September Board~~annual meeting, or any Board meeting during which an election of new Directors is held, shall be open to the general membership of the Corporation. The President may call for a voice vote of Board members instead of a ballot. Their terms of office shall begin at the close of the Board meeting at which they are elected.

4.4 Vacancies. Vacancies in the Board which occur between election meetings shall be filled by two-thirds vote of the remaining Directors for the unexpired portion of the term of the vacancy.

4.5 Removal. Any Board member may be removed by two-thirds vote of the full Board then in office. Removal of a Board member ~~will~~may be based on the following non-exclusive criteria:

- 4.5.1 absence from three consecutive Board meetings or six Board meetings a year;
- 4.5.2 failure to fulfill specified duties;
- 4.5.3 conflict of interest, disloyalty, unbecoming conduct, or any action bringing discredit to the Corporation.

4.6 Resignation. A Board member may resign by giving written notice to the President, to be effective on the date therein specified.

4.7 Compensation. Directors shall not be compensated for serving in the capacity of Director.

## **ARTICLE V OFFICERS**

5.1 Titles and Duties. The Officers of the Corporation shall be elected by the Board and shall be a President, a Vice President, a Secretary and a Treasurer. These officers shall perform the duties prescribed by these Bylaws, and as follows:

- 5.1.1 President. The President shall be subject to the direction of the Board, serve as the official representative of the Corporation and as its spokesperson on matters of corporation policy and positions, and shall

serve as an ex officio member of all committees. The President shall perform all duties incident to the office, and other duties as may be assigned by the Board.

- 5.1.2 Vice President. The Vice President shall perform all duties and exercise all powers of the President when the President is absent or is otherwise unable to act. The Vice President shall perform such other duties as may be assigned by the Board.
- 5.1.3 Secretary. The Secretary shall keep minutes of all meetings of the Board, shall be the custodian of corporate records, shall give notices as are required by law, by the Articles of Incorporation, or by the Bylaws, or any duties which may be assigned by the Board.
- 5.1.4 Treasurer. The Treasurer shall have charge and custody of all funds of this Corporation, shall insure that all funds are deposited as required by the Board, shall insure that adequate and correct accounts of the Corporation's properties and business transactions are kept and maintained, shall render reports and accounting to the Board as required by the Board, or by law, and shall perform in general all duties assigned by the Board.
- 5.1.5 Other agents of the Corporation may be appointed by the Board as it deems necessary and shall serve at the pleasure of the Board. They shall have only such authority and shall perform only such duties as shall be delegated to them by the Board.

5.2 Election. The officers shall be elected ~~by the Board at the September annual meeting in even-numbered years by a majority vote of the Board to serve for two years, or until their successors are elected. The September Board annual meeting, or any Board meeting during which an election of new officers is held, shall be open to the general membership of the Corporation. Voting The Board President may be by call for a voice or vote of Board members, instead of a ballot vote at the election meeting. Their terms of office shall begin at the close of the election meeting at which they are elected. The Board President may call for a voice vote instead of a ballot vote at the election meeting.~~

5.3 Restrictions on Office. No officer may hold more than one office at a time unless approved by the Board.

5.4 Resignation. Any officer or agent may resign by giving written notice to the President.

5.5 Removal. Any officer may be removed from office, or agent removed from service, by two-thirds vote of the Board.

5.6 Vacancies. Vacancies in any office shall be filled by majority vote of the full Board for the unexpired term of the office.

5.7 Compensation. The President, Vice President and Treasurer shall not be compensated for services to the Corporation.

## ARTICLE VI MEETINGS

6.1 Regular Meetings. Regular meetings of the Board shall be held at a time and place to be determined by the Board.

6.2 Annual. The Annual Meeting of the Corporation shall be held in ~~September~~October of each calendar year at such time and place to be determined by the Board.

6.3 Special Meetings. Special meetings of the Board may be called by the President of the Board or at the written request of at least two-thirds of the current Board. Any and all business to be transacted at any special meeting shall be specified in the notice thereof. Any and all business shall be transacted at any special meeting.

6.4 Notice of Meetings. Notice of the time and place of each annual, regular, or special meeting of the Board shall be given by or at the direction of the person or persons calling the meeting. Notice of the annual and special meetings shall be provided to each Board member at least five (5) days prior to the meeting. Notices of regular and election meetings need not specify the business to be transacted.

6.5 Quorum and Vote Required for Action. At all meetings of the Board, the presence of the majority of the number of Directors then in office shall be necessary and sufficient to constitute a quorum for the transaction of business. The act of the majority of the Directors present at any meeting at which there is a quorum shall be the act of the Board, except as may be otherwise specifically provided by law, by the Articles of Incorporation, or by the Bylaws. In the absence of a quorum a majority of the Directors present at any meeting may adjourn the meeting from time to time until a quorum be established.

6.6 Action by Directors Without a Meeting. Any action required or permitted of the Board or of any committee thereof may be taken without a meeting, if written consent is signed by all Directors on the Board or committee, as the case may be, and is filed with the minutes of the proceedings of the Board or committee. For purposes of this Section 6.6, written consent by individual Directors or committee members may take the form of individual electronic signatures in the form of electronic mail.

6.7 Proxy Votes. Directors may not vote by proxy.

6.8 Procedure of Meetings. Every meeting of the Board shall be presided over by the President of the Board, or in the absence of that officer, by the Vice President. The Secretary of the Board shall act as the Secretary of the meeting, but in the absence of the Secretary, the presiding officer may appoint any person to act as Secretary of the meeting. All meetings shall be conducted in accordance with the parliamentary authority described by these Bylaws or otherwise adopted by the Board.

## ARTICLE VII COMMITTEES

7.1 Appointment. With the exception of the Executive Committee, over which the President shall preside, each committee leader~~chair~~ shall be appointed by the President of the Board, with the advice and counsel of the full Board. All committee appointments expire at the end of the calendar year~~term of the President,~~ but not until ~~successor~~successor committee chairs are appointed.

7.2 Committees. The Board of Directors ~~by resolution adopted by a majority of the Board of Directors may designate one or more committees, each of which shall consist of two or more individuals selected from the Board or general membership. The committees to the extent provided in said resolution or by these Bylaws shall have and exercise the authority of the general membership in the management of the organization may authorize such other committees, including both standing and ad hoc committees, as it may deem advisable from time to time for the purpose of advising or aiding the officers in the management of the affairs of the Corporation. Such committees shall have such authorities and duties as the Board may from time to time prescribe.~~

7.3 Executive Committee. The Executive Committee shall consist of the President, Vice President, Treasurer, Secretary, and such other members as the Board may appoint. Meetings of the Executive Committee may be called during intervals between meetings by the President or Secretary or when requested by any two members of the Executive Committee. All actions of the Executive Committee between Board meetings shall be presented to the Board at its next succeeding meeting. A simple majority of members of the Executive Committee shall constitute a quorum for the transaction of business at any meeting thereof. The act of a majority of the members of the Executive Committee present at any meeting at which a quorum is present shall be the act of the Executive Committee.

7.4 Other Committees. ~~The Board of Directors may authorize such other committees, including both standing and ad hoc committees, as it may deem advisable from time to time for the purpose of advising or aiding the officers in the management of the affairs of the Corporation. Such committees shall have such authorities and duties as the Board may from time to time prescribe.~~

## ARTICLE VIII MEMBERSHIP

8.1 Membership. The Board of Directors may admit persons to membership in the Corporation on and subject to the terms and conditions of the Articles of Incorporation and these Bylaws. Members shall not have any property rights in the assets of the Corporation. A member pays nominal annual dues for which he/she receives meeting notices and publications, as well as other services provided by the organization. A member has a right to nominate individuals for consideration as officers or Directors from the floor and vote at the Annual Meeting.

8.2 Annual Meetings. The Annual Meeting of the membership shall be held in ~~September~~October of each calendar year at such time and place to be determined by the Board.

8.3 Dues. The Board shall establish annual dues at each Annual Meeting.

#### ARTICLE IX PRESIDENT

9.1 Election. The President shall be elected by the Board of Directors.

9.2 Term of Office. The President shall serve a two year term.

9.3 Duties and Responsibilities. The President shall be the principal executive officer and shall in general supervise all of the business and affairs of the Corporation. The President shall preside at all meetings of the general membership. The President may sign, with the secretary, or any other proper agent authorized by the ~~general membership~~Board, any deeds, mortgages, bonds, contracts or other instruments, except in cases where the signing and execution thereof shall be expressly delegated by the ~~general membership~~Board or by these Bylaws or by statute ~~or by statute~~ to some other officer or agent of the Corporation; and shall in general perform all duties as may be prescribed by the general membership from time to time.

#### ARTICLE X CONTRACTS, CHECKS, BANK ACCOUNTS, AND INVESTMENTS

10.1 Checks, Notes and Contracts. The Board is authorized to select such banks for depositories as it shall deem proper for the funds of the Corporation. The President and Treasurer, or, in the absence of the President, the Vice President and Treasurer, shall be authorized from time to time, on the Corporation's behalf, to sign checks, drafts, or other orders for the payment of money, acceptances, notes or other evidences of indebtedness, to enter into contracts or execute and deliver documents and other instruments. The President and Treasurer may delegate the authority in this Paragraph, in writing approved by the Board of Directors, to an agent of the Corporation who is a paid staff member of the Corporation. The President, Treasurer or the Board may withdraw the delegation of authorization at any time, with or without notice to the agent of the Corporation.

#### ARTICLE XI INDEMNIFICATION

11.1 Indemnification. The Corporation shall, to the fullest extent allowed by applicable law, indemnify any person from and against any claim, suit, action, proceeding, prosecution, judgment, fine, loss, damage, and/or cost including reasonable attorney's fees, reasonably arising from the fact that said person, or his or her testator or intestate:

11.1.1 is or was a director, officer, employee, or agent of the Corporation and was acting in the scope of authority provided under the Articles or these by-laws as a director or officer of the Corporation or, as applicable, was acting under the scope of employment as an employee or agent of the Corporation; or

11.1.2 served any other corporations, organization, or enterprise in any legal capacity at the request of the Corporation; and so long as such liability reasonably arose from acts or omissions performed in good faith and reasonably believed to be in, or in the case of service for another corporation, organization, or enterprise, not reasonably opposed to the best interests of the Corporation and, with regard to criminal actions, were performed with reasonable cause to believe that his or her conduct was in fact lawful.

## ARTICLE XII AUDIT

12.1 Audit. At least 60 days prior to the close of ~~the~~ every third fiscal year, ~~which date shall be determined by the Board commencing with the fiscal year of 2012,~~ the Board shall appoint or retain an auditor who shall be responsible for preparing the Corporation's Annual Financial Report.

## ARTICLE XIII PARLIAMENTARY PROCEDURE

13.1 Parliamentary Authority. The rules contained in the current edition of Robert's Rules of Order Newly Revised as published by the trustees as Robert's Rules Association, as amended, shall govern the Corporation in all cases to which they are applicable and not inconsistent with these Bylaws and any special rules of order that the Corporation may adopt from time to time.

## ARTICLE IV AMENDMENT AND RESCINDING OF BYLAWS

14.1 Rescinding Prior Bylaws. By adopting the above Articles, all Bylaws of the Corporation existing prior to the adopting of said Articles are rescinded.

14.2 Amendment of laws. These Bylaws may be amended at any regular meeting of the Corporation by two-thirds vote of those Board members present, providing that the amendment has been submitted in writing and distributed to each Board member at the previous regular meeting.

14.3 Date of these Bylaws. These Bylaws were voted on and approved as of \_\_\_\_\_

20

**Down Syndrome Association of Wisconsin Inc.**  
**Budget vs. Actuals 2011 Short Year**  
 July 2011 - June 2012

	Total			% of Budget
	Actual	Budget	\$ Over Budget	
<b>Income</b>				
4100 DONATIONS RECEIVED	987.17	7,000.00	-6,012.83	14.10%
MATCHING GIFT INCOME	255.24	1,750.00	-1,494.76	14.59%
MEMORIAL	545.00	1,500.00	-955.00	36.33%
UNITED WAY		500.00	-500.00	0.00%
<b>Total 4100 DONATIONS RECEIVED</b>	<b>\$ 1,787.41</b>	<b>\$ 10,750.00</b>	<b>-\$ 8,962.59</b>	<b>16.63%</b>
4150 MEMBERSHIP			0.00	
1 YEAR	120.00	600.00	-480.00	20.00%
2 YEAR	120.00	2,850.00	-2,730.00	4.21%
<b>Total 4150 MEMBERSHIP</b>	<b>\$ 240.00</b>	<b>\$ 3,450.00</b>	<b>-\$ 3,210.00</b>	<b>6.96%</b>
4200 MEMBER EVENT INCOME			0.00	
DADs	602.00		602.00	
LTTW	500.00		500.00	
<b>Total 4200 MEMBER EVENT INCOME</b>	<b>\$ 1,102.00</b>	<b>\$ 0.00</b>	<b>\$ 1,102.00</b>	
4205 OUTREACH EVENT INCOME			0.00	
Fall Seminar Co-Sponsored with DS Clinic	100.00		100.00	
<b>Total 4205 OUTREACH EVENT INCOME</b>	<b>\$ 100.00</b>	<b>\$ 0.00</b>	<b>\$ 100.00</b>	
4250 GRANT INCOME		5,000.00	-5,000.00	0.00%
4300 MARKETPLACE INCOME			0.00	
DSAW BRACELETS	77.00		77.00	
<b>Total 4300 MARKETPLACE INCOME</b>	<b>\$ 77.00</b>	<b>\$ 0.00</b>	<b>\$ 77.00</b>	
4600 INTEREST INCOME	912.26	900.00	12.26	101.36%
4700 FUNDRAISING EVENT INCOME	5,391.01	250.00	5,141.01	2156.40%
4720 GOLF OUTING INCOME	880.00	27,000.00	-26,120.00	3.26%
Beer for a year	192.00		192.00	
Bingo	138.00		138.00	
CART SPONSOR	300.00		300.00	
GENERAL DONATION	15.00		15.00	
Helicopter	40.00		40.00	
Lemon Drop Shots	215.00		215.00	
Live Auction	4,375.00		4,375.00	
Long Driver	127.00		127.00	
LUNCH TABLE SPONSOR	1,000.00		1,000.00	
Pink Ball	220.00		220.00	
Putting Contest	25.00		25.00	
RAFFLE	929.00		929.00	
REGISTRATION	12,671.00		12,671.00	
SHIRT SPONSOR	500.00		500.00	
Silent AUCTION	245.00		245.00	
<b>Total 4720 GOLF OUTING INCOME</b>	<b>\$ 21,872.00</b>	<b>\$ 27,000.00</b>	<b>-\$ 5,128.00</b>	<b>81.01%</b>
4722 NEW EBAY 50%/50% AUCTION		500.00	-500.00	0.00%
4723 NEW CORPORATE INCOME (deleted)		4,000.00	-4,000.00	0.00%
4724 Golf Outing Classic	450.00	23,000.00	-22,550.00	1.96%
4730 AWARENESS WALK	9,566.10	109,000.00	-99,433.90	8.78%
AUCTION	428.16		428.16	
DONATIONS-FIRST GIVING	57,417.49		57,417.49	
DONATIONS-OFFICE	10,144.00		10,144.00	

**Down Syndrome Association of Wisconsin Inc.**  
**Budget vs. Actuals 2011 Short Year**  
 July 2011 - June 2012

	Total			% of Budget
	Actual	Budget	\$ Over Budget	
OTHER	75.00		75.00	
REGISTRATION-FIRST GIVING	13,274.00		13,274.00	
REGISTRATION-OFFICE	11,724.00		11,724.00	
SPONSORSHIP	650.00		650.00	
<b>Total 4730 AWARENESS WALK</b>	<b>\$ 103,278.75</b>	<b>\$ 109,000.00</b>	<b>-\$ 5,721.25</b>	<b>94.75%</b>
4998 MISCELLANEOUS INCOME	1,272.95	500.00	772.95	254.59%
4999 TEMPORARY INCOME ACCOUNT		500.00	-500.00	0.00%
<b>Total Income</b>	<b>\$ 136,483.38</b>	<b>\$ 184,850.00</b>	<b>-\$ 48,366.62</b>	<b>73.83%</b>

**Down Syndrome Association of Wisconsin Inc.**  
**Budget vs. Actuals 2011 Short Year**  
**July 2011 - June 2012**

Expenses	Total			
	Actual	Budget	\$ Over Budget	% of Budget
5000 Salaries & Wages	21,510.00	55,588.00	-34,078.00	38.70%
5001 Recovered Salary	-300.00	-500.00	200.00	60.00%
5050 PAYROLL TAXES - FICA	1,645.53	3,679.00	-2,033.47	44.73%
5070 Professional Fees		0.00	0.00	
ACCOUNTING FEES	1,200.00	3,500.00	-2,300.00	34.29%
Paychex Payroll Fees	257.96	650.00	-392.04	39.69%
WEBSITE		425.00	-425.00	0.00%
<b>Total 5070 Professional Fees</b>	<b>\$ 1,457.96</b>	<b>\$ 4,575.00</b>	<b>-\$ 3,117.04</b>	<b>31.87%</b>
5080 Trigger Point Intern or Contractor	1,947.00	5,000.00	-3,053.00	38.94%
5110 OFFICE SUPPLIES	503.13	1,200.00	-696.87	41.93%
5112 RESOURCE MATERIAL	121.94	200.00	-78.06	60.97%
5115 Computer Related	309.85	7,000.00	-6,690.15	4.43%
5130 TELEPHONE	926.18	1,450.00	-523.82	63.87%
5140 POSTAGE	2,284.03	1,450.00	834.03	157.52%
5170 PRINTING	666.88	100.00	566.88	666.88%
BROCHURES		500.00	-500.00	0.00%
COPIES		100.00	-100.00	0.00%
NEW PARENT PACKETS		500.00	-500.00	0.00%
NEWSLETTER PUBLICATION	2,045.20	3,000.00	-954.80	68.17%
STATIONARY		350.00	-350.00	0.00%
<b>Total 5170 PRINTING</b>	<b>\$ 2,712.08</b>	<b>\$ 4,550.00</b>	<b>-\$ 1,837.92</b>	<b>59.61%</b>
5210 RENT	2,624.00	4,149.00	-1,525.00	63.24%
5260 Equipment Rental & Maintenance	341.87	600.00	-258.13	56.98%
5320 TRAVEL	184.45	2,500.00	-2,315.55	7.38%
5321 Recovered Travel		-150.00	150.00	0.00%
5330 Staff Training Conference Conventions		750.00	-750.00	0.00%
5510 BANK CHARGES	413.23	700.00	-286.77	59.03%
Ebay and Paypal Fees	52.15	125.00	-72.85	41.72%
<b>Total 5510 BANK CHARGES</b>	<b>\$ 465.38</b>	<b>\$ 825.00</b>	<b>-\$ 359.62</b>	<b>56.41%</b>
5520 INSURANCE	2,566.00	1,050.00	1,516.00	244.38%
5545 DUES & SUBSCRIPTIONS	85.00	800.00	-715.00	10.63%
5550 CONSULTANT EXPENSE	4,644.00		4,644.00	
5600 Fundraising Events Expenses		50.00	-50.00	0.00%
5630 GOLF OUTING EXP Pip	11,463.29	17,000.00	-5,536.71	67.43%
5631 Golf Outing Exp Classic	-721.63	18,000.00	-18,721.63	-4.01%
5640 AWARENESS WALK EXP	3,753.85	27,500.00	-23,746.15	13.65%
EQUIPMENT RENTAL	1,196.71		1,196.71	
FOOD	191.28		191.28	
OTHER	1,038.91		1,038.91	
PRINTING	1,265.80		1,265.80	
REGISTRATION-FIRST GIVING	4,674.47		4,674.47	
T-SHIRTS	6,267.50		6,267.50	
Walk Entertainment	450.00		450.00	
ZOO ENTRY FEE	9,614.00		9,614.00	
<b>Total 5640 AWARENESS WALK EXP</b>	<b>\$ 28,452.52</b>	<b>\$ 27,500.00</b>	<b>\$ 952.52</b>	<b>103.46%</b>
5650 eBay 50%/50% EXPENSE		250.00	-250.00	0.00%

**Down Syndrome Association of Wisconsin Inc.**  
**Budget vs. Actuals 2011 Short Year**  
 July 2011 - June 2012

	Total			% of Budget
	Actual	Budget	\$ Over Budget	
5700 MEMBER EVENT EXPENSE	841.14		841.14	
DADs PROGRAM EXPENSE	335.16		335.16	
HALLOWEEN DANCE		700.00	-700.00	0.00%
HOLIDAY PARTY		1,900.00	-1,900.00	0.00%
LTTW EXPENSE		2,000.00	-2,000.00	0.00%
PICNIC EXP	223.50		223.50	
SELF-ADVOCATE COUNCIL FUNDING		300.00	-300.00	0.00%
Valentines Day Dance	46.68		46.68	
World Down syndrome Day	100.00		100.00	
<b>Total 5700 MEMBER EVENT EXPENSE</b>	<b>\$ 1,546.48</b>	<b>\$ 4,900.00</b>	<b>-\$ 3,353.52</b>	<b>31.56%</b>
5750 OUTREACH PROGRAM EXPENSE		3,000.00	-3,000.00	0.00%
5810 SCHOLARSHIP-ENDOWMENT	1,500.00	1,500.00	0.00	100.00%
5815 GRANT AWARD		3,000.00	-3,000.00	0.00%
5820 MARKETPLACE EXPENSE	400.00	650.00	-250.00	61.54%
5850 Board Expense	32.50	275.00	-242.50	11.82%
5855 Member Expenses		100.00	-100.00	0.00%
5930 Licenses and Fees	54.00	50.00	4.00	108.00%
5990 MISCELLANEOUS	264.44	1,000.00	-735.56	26.44%
5991 Chapter 501(3) Start-up Costs	3,140.00	3,000.00	140.00	104.67%
5992 Volunteer Program	6.00	150.00	-144.00	4.00%
5993 Other Recovered Expense		-200.00	200.00	0.00%
<b>Total Expenses</b>	<b>\$ 90,166.00</b>	<b>\$ 174,941.00</b>	<b>-\$ 84,775.00</b>	<b>51.54%</b>
<b>Net Operating Income</b>	<b>\$ 46,317.38</b>	<b>\$ 9,909.00</b>	<b>\$ 36,408.38</b>	<b>467.43%</b>
<b>Net Income</b>	<b>\$ 46,317.38</b>	<b>\$ 9,909.00</b>	<b>\$ 36,408.38</b>	<b>467.43%</b>

Friday, Oct 07, 2011 12:29:00 PM GMT-5 - Accrual Basis

Down Syndrome Association of Wisconsin Inc.  
**Balance Sheet**  
As of October 7, 2011

	Total
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1050 Cash on Hand DSAW WI General Use Funds	453.74
1100 xx5147 CHASE CHECKING DSAW WI General Use Funds	71,570.85
1120 TRI CITY CHECKING xxxx-016 DSAW WI General Use Funds	10,125.43
1151 CHASE HIGH YIELD SAVINGS XXX-5334 DSAW WI General Use Funds	20,106.96
<b>Total DSAW Statewide Organization General Use Funds</b>	<b>102,256.98</b>
<b>1153 ING Business Savings DSAW WI Reserve Funds Released By Board Vote</b>	<b>126,055.67</b>
<b>1149 Ing Educational Endowment Savings (Restricted Use)</b>	<b>72,434.22</b>
1130 M & I Checking xxx2829-CVC DSAW CVC Restricted Use Funds	28,234.33
1131 M&I Checking xxx2576 Sheboygan Chapter Restricted Use Funds	528.03
1132 Chase xx5084- Fox Cities DSAW FC Restricted Use Funds	48,695.57
1134 Chase xx5092-Green Bay DSAW GB Restricted Use Funds	11,504.06
<b>Total Chapter Funds</b>	<b>88,961.99</b>
Other Assets	
1190 Security Deposits Marian Center Security Deposit Returned at end of lease	600.00
<b>Total Other Assets</b>	<b>\$ 600.00</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Equity	
3000 Opening Bal Equity	0.00
<b>Net Income July 1, 2011 to Oct 7, 2011</b>	<b>45,538.59</b>

Friday, Oct 07, 2011 12:42:57 PM GMT-5 - Accrual Basis

**Down Syndrome Association of Wisconsin Inc.**  
**Profit & Loss**  
**July 1 - October 7, 2011**

	Chippewa Valley					
	Chapter	Fox Cities	General	Green Bay	Sheboygan	TOTAL
<b>Income</b>						
4100 DONATIONS RECEIVED		274.65	987.17	450.00		1,711.82
MATCHING GIFT INCOME			255.24			255.24
MEMORIAL			545.00			545.00
<b>Total 4100 DONATIONS RECEIVED</b>	<b>\$ 0.00</b>	<b>\$ 274.65</b>	<b>\$ 1,787.41</b>	<b>\$ 450.00</b>	<b>\$ 0.00</b>	<b>\$ 2,512.06</b>
4150 MEMBERSHIP						0.00
1 YEAR			120.00			120.00
2 YEAR			120.00			120.00
<b>Total 4150 MEMBERSHIP</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 240.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 240.00</b>
4200 MEMBER EVENT INCOME						0.00
DADs			602.00			602.00
LTTW			500.00			500.00
<b>Total 4200 MEMBER EVENT INCOME</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 1,102.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 1,102.00</b>
4205 OUTREACH EVENT INCOME						0.00
Fall Seminar Co-Sponsored with DS Clinic			100.00			100.00
<b>Total 4205 OUTREACH EVENT INCOME</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 100.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 100.00</b>
4300 MARKETPLACE INCOME						0.00
DSAW BRACELETS			77.00			77.00
<b>Total 4300 MARKETPLACE INCOME</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 77.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 77.00</b>
4600 INTEREST INCOME			912.26			912.26
4700 FUNDRAISING EVENT INCOME			5,391.01			5,391.01
4720 GOLF OUTING INCOME			880.00			880.00
Beer for a year			192.00			192.00
Bingo			138.00			138.00
CART SPONSOR			300.00			300.00
GENERAL DONATION			15.00			15.00
Helicopter			40.00			40.00
Lemon Drop Shots			215.00			215.00
Live Auction			4,375.00			4,375.00
Long Driver			127.00			127.00
LUNCH TABLE SPONSOR			1,000.00			1,000.00
Pink Ball			220.00			220.00
Putting Contest			25.00			25.00
RAFFLE			929.00			929.00
REGISTRATION			12,671.00			12,671.00
SHIRT SPONSOR			500.00			500.00
Silent AUCTION			245.00			245.00
<b>Total 4720 GOLF OUTING INCOME</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 21,872.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 21,872.00</b>
4724 Golf Outing Classic			450.00			450.00
4730 AWARENESS WALK		951.63	9,566.10			10,517.73
AUCTION			428.16			428.16
DONATIONS-FIRST GIVING	246.16	2,034.63	57,417.49			59,698.28
DONATIONS-OFFICE		1,669.00	10,144.00			11,813.00
OTHER			75.00			75.00
REGISTRATION-FIRST GIVING	240.00	490.00	13,274.00			14,004.00
REGISTRATION-OFFICE	48.00	30.00	11,724.00			11,802.00
SPONSORSHIP			650.00	700.00		1,350.00

**Down Syndrome Association of Wisconsin Inc.**  
**Profit & Loss**  
 July 1 - October 7, 2011

	Chippewa Valley					
	Chapter	Fox Cities	General	Green Bay	Sheboygan	TOTAL
Total 4730 AWARENESS WALK	\$ 534.16	\$ 5,175.26	\$ 103,278.75	\$ 700.00	\$ 0.00	\$ 109,688.17
4998 MISCELLANEOUS INCOME			1,272.95			1,272.95
<b>Total Income</b>	<b>\$ 534.16</b>	<b>\$ 5,449.91</b>	<b>\$ 136,483.38</b>	<b>\$ 1,150.00</b>	<b>\$ 0.00</b>	<b>\$ 143,617.45</b>

**Down Syndrome Association of Wisconsin Inc.**  
**Profit & Loss**  
**July 1 - October 7, 2011**

Expenses	Chippewa Valley					TOTAL
	Chapter	Fox Cities	General	Green Bay	Sheboygan	
5000 Salaries & Wages			21,510.00			21,510.00
5001 Recovered Salary			-300.00			-300.00
5050 PAYROLL TAXES - FICA			1,645.53			1,645.53
5070 Professional Fees						0.00
ACCOUNTING FEES			1,200.00			1,200.00
Paychex Payroll Fees			257.96			257.96
WEBSITE	-39.88					-39.88
<b>Total 5070 Professional Fees</b>	<b>-\$ 39.88</b>	<b>\$ 0.00</b>	<b>\$ 1,457.96</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 1,418.08</b>
5080 Trigger Point Intern or Contractor			1,947.00			1,947.00
5110 OFFICE SUPPLIES			503.13			503.13
5112 RESOURCE MATERIAL			121.94			121.94
NPP Books		1,184.88				1,184.88
<b>Total 5112 RESOURCE MATERIAL</b>	<b>\$ 0.00</b>	<b>\$ 1,184.88</b>	<b>\$ 121.94</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 1,306.82</b>
5115 Computer Related			309.85			309.85
5130 TELEPHONE	95.82		926.18			1,022.00
5140 POSTAGE		69.98	2,284.03			2,354.01
5170 PRINTING			666.88	522.23		1,189.11
NEWSLETTER PUBLICATION			2,045.20			2,045.20
<b>Total 5170 PRINTING</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 2,712.08</b>	<b>\$ 522.23</b>	<b>\$ 0.00</b>	<b>\$ 3,234.31</b>
5210 RENT			2,624.00			2,624.00
5260 Equipment Rental & Maintenance			341.87			341.87
5320 TRAVEL			184.45			184.45
5510 BANK CHARGES			413.23			413.23
Ebay and Paypal Fees			52.15			52.15
<b>Total 5510 BANK CHARGES</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 465.38</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 465.38</b>
5520 INSURANCE			2,566.00			2,566.00
5545 DUES & SUBSCRIPTIONS			85.00			85.00
5550 CONSULTANT EXPENSE			4,644.00			4,644.00
5600 Fundraising Events Expenses					1,233.09	1,233.09
5630 GOLF OUTING EXP Pip			11,463.29			11,463.29
5631 Golf Outing Exp Classic			-721.63			-721.63
5640 AWARENESS WALK EXP	68.58	-140.92	3,753.85			3,681.51
EQUIPMENT RENTAL		157.50	1,196.71			1,354.21
FOOD			191.28			191.28
OTHER		387.00	1,038.91			1,425.91
PRINTING			1,265.80			1,265.80
REGISTRATION-FIRST GIVING	27.52	166.60	4,674.47			4,868.59
T-SHIRTS		1,824.71	6,267.50	1,523.75		9,615.96
Walk Entertainment			450.00			450.00
Walk Promotion		534.00				534.00
ZOO ENTRY FEE			9,614.00			9,614.00
<b>Total 5640 AWARENESS WALK EXP</b>	<b>\$ 96.10</b>	<b>\$ 2,928.89</b>	<b>\$ 28,452.52</b>	<b>\$ 1,523.75</b>	<b>\$ 0.00</b>	<b>\$ 33,001.26</b>
5700 MEMBER EVENT EXPENSE	128.00		841.14			969.14
DADs PROGRAM EXPENSE			335.16			335.16
PICNIC EXP			223.50			223.50
Valentines Day Dance			46.68			46.68
World Down syndrome Day			100.00			100.00

**Down Syndrome Association of Wisconsin Inc.**  
**Profit & Loss**  
**July 1 - October 7, 2011**

	Chippewa Valley					
	Chapter	Fox Cities	General	Green Bay	Sheboygan	TOTAL
Total 5700 MEMBER EVENT EXPENSE	\$ 128.00	\$ 0.00	\$ 1,546.48	\$ 0.00	\$ 0.00	\$ 1,674.48
5810 SCHOLARSHIP-ENDOWMENT			1,500.00			1,500.00
5815 GRANT AWARD		170.00				170.00
5820 MARKETPLACE EXPENSE			400.00			400.00
5850 Board Expense			32.50			32.50
5930 Licenses and Fees			54.00			54.00
5990 MISCELLANEOUS			264.44			264.44
5991 Chapter 501(3) Start-up Costs			3,140.00			3,140.00
5992 Volunteer Program			6.00			6.00
<b>Total Expenses</b>	<b>\$ 280.04</b>	<b>\$ 4,353.75</b>	<b>\$ 90,166.00</b>	<b>\$ 2,045.98</b>	<b>\$ 1,233.09</b>	<b>\$ 98,078.86</b>
<b>Net Operating Income</b>	<b>\$ 254.12</b>	<b>\$ 1,096.16</b>	<b>\$ 46,317.38</b>	<b>-\$ 895.98</b>	<b>-\$ 1,233.09</b>	<b>\$ 45,538.59</b>
<b>Net Income</b>	<b>\$ 254.12</b>	<b>\$ 1,096.16</b>	<b>\$ 46,317.38</b>	<b>-\$ 895.98</b>	<b>-\$ 1,233.09</b>	<b>\$ 45,538.59</b>

Friday, Oct 07, 2011 01:01:11 PM GMT-5 - Accrual Basis